

2018

Emotions predict policy support: Why it matters how people feel about climate change

Susie Wang

Zoe Leviston
Edith Cowan University

Follow this and additional works at: <https://ro.ecu.edu.au/ecuworkspost2013>



Part of the [Environmental Studies Commons](#), [Other Environmental Sciences Commons](#), and the [Other Geography Commons](#)

[10.1016/j.gloenvcha.2018.03.002](https://ro.ecu.edu.au/ecuworkspost2013/4165)

This is an author's accepted manuscript of: Wang, S., Leviston, Z., Hurlstone, M., Lawrence, C., & Walker, I. (2018). Emotions predict policy support: Why it matters how people feel about climate change. *Global Environmental Change*, 50, 25-40. Available [here](#).

This Journal Article is posted at Research Online.
<https://ro.ecu.edu.au/ecuworkspost2013/4165>

Emotions predict policy support:

Why it matters how people feel about climate change.

Susie Wang¹

susie.wang@research.uwa.edu.au

Zoe Leviston²

z.leviston@ecu.edu.au

Mark Hurlstone¹

mark.hurlstone@uwa.edu.au

Carmen Lawrence¹

carmen.lawrence@uwa.edu.au

Iain Walker³

iain.walker@canberra.edu.au

¹ School of Psychology, University of Western Australia, 35 Stirling Highway, Crawley, WA, 6009, Australia

² School of Arts and Humanities, Edith Cowan University, 270 Joondalup Drive, Joondalup, WA, 6027, Australia

³ School of Psychology, University of Canberra, University Drive, Bruce, ACT, 2601, Australia

Correspondence concerning this article at all stages of referring and publication, and post-publication should be addressed to Susie Wang, School of Psychology, University of Western Australia, Crawley, WA, 6009, Australia. E-mail: susie.wang@research.uwa.edu.au

Acknowledgements: We would like to thank Joe Duggan for allowing us to use the data from the “Is This How You Feel” Project.

Abstract

Current research shows that emotions can motivate climate engagement and action, but precisely how has received scant attention. We propose that strong emotional responses to climate change result from perceiving one's "objects of care" as threatened by climate change, which motivates caring about climate change itself, and in turn predicts behaviour. In two studies, we find that climate scientists (N=44) experience greater emotional intensity about climate change than do students (N=94) and the general population (N=205), and that patterns of emotional responses explain differences in support for climate change policy. Scientists tied their emotional responses to concern about consequences of climate change to future generations and the planet, as well as personal identities associated with responsibility to act. Our findings suggest that "objects of care" that link people to climate change may be crucial to understanding why some people feel more strongly about the issue than others, and how emotions can prompt action.

Keywords:

Climate change, emotion, care, identity, field theory, psychological distance

Highlights

- This paper sheds light on *why* people feel specific, or any, emotions about climate change and links these emotions to support for climate action
- We demonstrate a connection between objects of care, the emotions they evoke, and actions to address climate change
- Various emotion profiles may lead to different behavioural outcomes
- Climate communication efforts should focus messages on things that people care about, and appeal to different self-conceptions and identities

1. Introduction

The psychological study of climate change has progressed toward answering some major questions, such as why some accept and some deny the existence or severity of climate change, what barriers prevent action, and how to frame the issue to encourage acceptance and action. We now understand many reasons why people may not consider climate change a serious problem, and may not act. These range from limited cognitions that evolved from a different time, to factors involving trust, risk, social norms, and perceived efficacy of action (Gifford 2011). There is also an extensive literature around the individual factors that predict climate change action, such as environmental values (Steg & Vlek 2009; Van der Werff et al. 2014), and traits such as self-transcendence and connectedness to nature (Gifford & Nilsson 2014; Cheung et al. 2014; Brügger et al. 2011), which touch on feelings of closeness to the planet. Through this research, we have come to understand some of the social, cognitive, and behavioural aspects of climate change. However, the precise role emotions play in understanding responses to climate change has received relatively little attention (Roeser 2012).

Over time, awareness of climate change has increased. More than ever, people think that climate change is happening now, and will affect people and places near them, but emotional responses such as worry and concern remain low (Steentjes et al. 2017). Greater recognition of the role of emotions will help us understand not only how climate change is perceived by individuals, but also other interactions around climate change where emotions play a role: in activist groups and collective action movements (Harth et al. 2013), anti-climate change demonstrations, in climate change denial and avoidance (Norgaard 2006), and in portrayals in media (O'Neill & Nicholson-Cole 2009).

Current research shows that emotions such as anger, fear, and guilt can motivate climate change action (Bamberg & Möser, 2007; Bissing-Olson et al., 2016; Ferguson & Branscombe, 2010; Harth et al., 2013; Lu & Schuldt, 2016; Mallett et al., 2013; Rees et al., 2015). From this, two inferences have been made: 1) that those who care about climate change feel such emotions, and 2) inducing these emotions will elicit climate change action in other individuals. These inferences form the basis for interventions designed to emotionally appeal to the public. However, we suggest that groundwork for these inferences is under-developed. First, we know of no studies that have focused directly on people who care about climate change, or defined what it might mean to care about climate change.

Second, there is little information about *why* people feel specific, or any, emotions about climate change.

1. 1 To care about climate change

Little is known about what it means to “care about climate change”, possibly because it is difficult to define what caring means here. The verb “to care” has three relevant meanings in this context: to attach interest or importance to the object of care; to feel emotions such as anxiety or affection toward it; and to protect or safeguard it (i.e., to care *for* something).

Here, “climate change” is not the object of care, because it is not an object of affection, or a thing to be protected. Rather, it is a threat to things about which we care. To care about climate change is paradoxically not about climate change itself, but about the things that it will harm or take away from us. A similar idea has been put forth in research on environmental movements (Stern et al. 1999) and the consequences of environmental loss (Brügger et al. 2015; Albrecht et al., 2007), where implications for valued objects, or “objects of care”, are central to understanding human responses to environmental decline.

If we accept this interpretation of what it means to care about climate change, these objects of care could be viewed as connectors, ones that make the issue of climate change seem personally relevant to the individual.

The idea of “connectors”, introduced in ecological psychology, describes the influences on an individual in spatial terms. Lewin (1951) theorised that the individual can be understood as a function of spatial maps representing their entire physical, social, and inner mental environments. Within this framework, any entity that can influence the individual (e.g., a person, place, value, goal, or event) is represented as a region of space. All these regions can not only affect the individual, they can affect each other too. For instance, if we look at the spatial environment of a person who has a child, the child can be understood as a region of influence that can affect the individual’s thoughts and actions (Lewin 1951). If the region “child” is perceived to be threatened by another region “climate change” then this may influence the individual’s thoughts and actions. As another example, a person may have a close attachment to a social or ideological group, and if this group is concerned about climate change, the group may serve to bring the issue closer to the individual. Yet another example is a person influenced by strong core values that are perceived to be threatened by climate

change. By connecting the self to climate change, objects of care may bring the issue of climate change closer.

As implied by the term “bring closer”, each region may be located psychologically close to, or distantly from the individual, and these distances can change. Lewin used the term “locomotion” to describe the various interactions that regions may have with one another (Lewin 1936). For instance, an “approach” interaction may reduce distance, while an “avoid” interaction increases distance. In the previous example, a parent may experience an approach response to “climate change” to protect their child, whereas a person without children may not. As will become clear next, these concepts are important to understanding why people care about climate change.

1.2 Psychological Distance

Psychological distance – an indicator of how close or distant people feel from a particular object, event, or person – is of growing importance to climate change research, in part because in many studies, people report feeling distant from the impacts of climate change, and perceive that they will be largely unaffected (Howe, Mildemberger, Marlon, & Leiserowitz, 2015; Leiserowitz, 2005; Spence et al., 2012; Steentjes et al., 2017).

Correlational studies have shown that psychological distance relates negatively to pro-environmental action (Spence et al. 2012; McDonald et al. 2015), and consequently, several studies have tested interventions crafted to bring climate change closer to the individual – but the results of such studies have been mixed (Brügger, Dessai, Devine-Wright, Morton, & Pidgeon, 2015; McDonald, Chai, & Newell, 2015; McDonald, Newell, & Brewer, 2013; Scannell & Gifford, 2011; Spence & Pidgeon, 2010).

One reason for the mixed results may be the operationalisation of psychological distance in the context of bringing climate change closer. Psychological distance is typically measured through perceptions of personal risk from climate change, such as when and where it will occur, the likelihood with which it will occur, and who will be affected by it (Spence et al. 2012; Brügger 2013). The argument is that proximatising climate change can make the issue seem more personally relevant, and more emotionally evocative (Brügger et al. 2015; McDonald et al. 2015).

However, this approach to reduce psychological distance assumes that the “self” and those people and places near to it are the only objects of care; climate change is close if people perceive themselves to be affected by it, or distant if they do not. This method only

captures one reason for engaging with climate change. For this reason, it has been critiqued for presuming that proximity to self is necessary – and all that is necessary – to care about climate change (see Devine-Wright 2013, for a discussion).

The psychological distance concept can be more broadly useful to explain the relationships between objects of care and the self. According to Lewin (1936), emotions such as fear, hope, and guilt serve as guides for behaviour, they are triggered by objects that shape the structure of one's internal spatial environment. Fear, for instance, is an aversive response to the perception of an undesirable psychological future. "Objects of care" that appear threatened by climate change may trigger such emotional responses.

Only a handful of studies have looked at emotion as a part of psychological distance (Brügger 2013; Van Boven et al. 2010; Hackenbracht & Gasper 2013; Davis et al. 2011). Objects and people that are psychologically close to us elicit stronger emotions than those that are distant (Hackenbracht & Gasper 2013), and conversely, feeling strong emotions can reduce perceptions of psychological distance from an object or event (Van Boven et al. 2010). In the context of climate change, reducing distance can, by increasing risk perceptions, have similar consequences on behavioural intentions as manipulating negative emotion (fear) (Brügger, 2013). And while proximatising climate change can lead to greater emotional responses, the effect is reversed too: distancing oneself from climate change is thought to be a coping mechanism for potentially overwhelming feelings (Caillaud et al. 2015; Ojala 2012; Norgaard 2006; Dickinson 2009).

For many people, climate change is a threat that is happening now, and yet it remains a distant issue emotionally (Steentjes et al. 2017). With a broader understanding of psychological distance, we can begin to understand why this might be the case.

1.3 Emotions and caring about climate change

Emotions tend to have a motivating effect on climate-relevant behaviour. The experience of negative affect relates to self-reported pro-environmental behaviours (Leviston & Walker 2012), and climate change policy support (Leiserowitz 2006; Smith & Leiserowitz 2014). Even the incidental occurrence of emotions – emotions triggered by events unrelated to climate change – can influence mitigation policy preferences (Lu & Schuldt 2015). Notably, the relationship between emotions and climate change action is not consistent in all contexts, particularly those that attempt to induce the former to produce the latter. For instance, some research suggests that negative emotions enhance perceptions of risk (Slovic

et al. 2004), and greater perceptions of risk from climate change may then lead to increased action motivation. However, fear appeals—persuasive messages that stir negative emotions—can sometimes be counterproductive (O’Neill & Nicholson-Cole 2009). Similarly, messages of hope have been found to increase action in some cases (Myers et al. 2012; Ojala 2012a) and reduce it in others by lowering risk perceptions (Hornsey & Fielding 2016).

As Chapman, Lickel and Markowitz (2017) argue, such approaches tend to treat emotions as a lever, where pulling the correct one will produce the desired behaviour. There is a level of complexity in emotional responses that cannot be captured without looking in detail at the triggers for these emotions, the objects that cause these emotions to arise. For instance, during the Copenhagen Climate Summit, a representative of Tuvalu unexpectedly introduced emotion into his formal address, expressing intense sadness about the state of negotiations and the fate of his nation (Farbotko & McGregor 2010). The anticipated loss of a valued place or entity, such as one’s nation, may be a critical trigger for emotion, and negative emotion in particular has the function of rectifying or acting to avoid adverse consequences (Keltner & Lerner 2010).

A considerable body of work exists on triggers for emotions, mainly within appraisal-theoretical models of emotion, and particularly in perceptions of environmental risk (Keller et al. 2012; Böhm & Pfister 2000). These approaches stem from the argument that emotions are about something or someone, and arise when an event is relevant for one’s values and concerns (Zeelenberg et al. 2008). Böhm and Pfister have extensively examined how the relationship between cognitions and behaviour toward environmental risks are mediated by emotional evaluations, showing that two particular cognitive appraisals, one concerning the anticipation of negative consequences and loss, and one concerning whether ethical and moral principles have been violated, relate to different emotional and behavioural outcomes (Böhm & Pfister, 2017; Pfister & Böhm, 2008; Böhm, 2003; Böhm & Pfister, 2000). These approaches inform and are compatible with the concept of “objects of care”, following the same premise, that perceptions of risk or threat to valued objects lead to emotional, and behavioural responses.

The advantage of such approaches is the ability to explain why individuals respond differently to the same environmental threats (Smith & Kirby 2009). In one study, Böhm and Pfister (2017) focused specifically on whether identities affect one’s appraisals of environmental risk, in a study that asked participants to adopt the perspective of different roles (a mayor, a parent, and an environmental activist). While the effects of social role on

appraisals were not strong, the authors recommend future work that looks in detail at those who possess such identities – an aim of the present study.

Since most research in this area are surveys or experiments which constrain responses, they may not accurately reflect how people spontaneously understand, or misunderstand climate change, nor the competing influences on affective responses to climate change. The value of qualitative analyses in this context lies in the ability to view the emotions and cognitions that people express in a bottom-up manner, that does not constrain responses. There is also the opportunity to see how people understand and misunderstand the issue, and the often competing reasons underlying affective responses to climate change (Wolf & Moser 2011).

Perhaps the most extensive qualitative work on climate change emotions was conducted by Fischer et al. (2012), who interviewed residents in five European nations, studying social representations of energy production and consumption. They found that affective responses to climate change were a recurrent theme. The most common emotions were concern and worry, used interchangeably, and motivated by anticipated harm to children and grandchildren (Fischer et al. 2012). Other emotions, such as confusion, resignation, and powerlessness, were mentioned alongside perceptions of low individual efficacy.

Interviews of Norwegian adults also found that low efficacy and negative emotions characterised responses to climate change (Norgaard 2006). Participants described fears associated with a loss of ontological security (helplessness and uncertainty about the future, and how life would continue). They also expressed guilt for residing in a rich nation that has benefited from fossil fuels; this was perceived as a threat to their Norwegian identity as good, socially just people. It appears that climate change threatened their notions of the future and of themselves, but the need to act was countered by a low sense of efficacy.

There have also been studies of groups who may have atypical experiences of climate change. For instance, Lefsrud and Meyer (2012) studied the discursive construction of climate change from the perspective of scientists and engineers working in the petroleum industry. The most emotionally expressive group were those who felt their identities as experts most threatened, and felt that action on climate change would be more detrimental than inaction because of feared effects on the economy. These emotions can be interpreted as responses to the perception of threat to various objects of care: their identities, and economic wellbeing. The responses to such threats were expressed in emotional, figurative language, and there was an “approach” tendency, or a “call to arms” to encourage protests.

EMOTIONS AND CLIMATE POLICY

Another case study looked at villagers in Tibet (Byg & Salick 2009). To the villagers, climate change caused anxiety and worry, its meaning entwined with numerous spiritual beliefs about the world and nature. These emotions were associated with the loss of natural beauty, the destruction of humans and the Earth, and frustration about suffering from the actions of others, from a situation that is largely out of their control.

The qualitative studies reviewed above suggest that factors such as attachment to nature, threat to self-identity, and anticipated harm to future generations, may be objects of care that link various groups to climate change, however, none explicitly sought to identify objects that lead people to care about climate change. Further, they did not specifically sample people who cared about climate change. The aforementioned studies have looked closely at reactions from occupational groups, national groups, and others have focused specifically on teachers (Lombardi & Sinatra 2013), and young people (Strazdins & Skeat 2011), however, to understand the emotions of those who care about climate change, and why they care, we need to look at different samples.

It is difficult to ascertain which groups are best to study *a priori*, but there are several feasible populations: people who have personally experienced the effects of climate change, climate change activists, and climate scientists. It is reasonable to think that active engagement with climate change, of the kind experienced by members of these groups, may represent emotional and psychological closeness to the issue. Such engagement may have led to development of a richer, more nuanced set of emotional responses. By focusing on such a group, we can explore their emotional reactions to climate change, why they are emotionally close and what that looks like.

Climate scientists are an important group to study, partly because the scientific consensus is a persistent issue of social confusion (Steentjes et al. 2017), but also because scientists are important messengers in climate change communication. Recent projects have highlighted the emotional responses of climate scientists as a way of engaging people with climate change (Climate Council 2016; Duggan 2015). One example is the “Is This How You Feel?” Project (ITHYF), which asks climate scientists from around the world to write letters about how they feel about climate change (Duggan 2015). Duggan’s project is unique in that it asks a group of people who are occupationally close to climate change to explain how they *feel* about the issue, rather than what they think.

We explore *why* people feel emotions about climate change by comparing the qualitative responses of climate scientists from the ITHYF project with that of university

students (Study 1) and a general population sample (Study 2), as research to date typically focuses on the latter two samples. With the premise that caring about climate change is linked to perceiving threat to one's objects of care, we explore the emotional reactions to climate change in all three samples, and any connection with objects of care. Aside from replicating qualitative findings in a wider context, Study 2 also asked whether these emotions predict support for climate policy.

2. Study 1

The first study examined responses from climate scientists using data collected externally by the ITHYF project, in addition to responses from a new survey conducted by the current authors, asking students to report their feelings about climate change.

2.1 Method

The scientist data ($N = 44$) were collected from the ITHYF website (www.isthishowyoufeel.com), where it is freely accessible. Scientists were approached through individual emails. They were asked to write a letter addressing the question “How do you feel about climate change?”—with a focus on the emotions they feel toward climate change—for the purposes of science communication (more detail in Supplementary Material). The student data were collected from a sample ($N = 94$, 60% female, mean age = 20 years) of psychology students at the University of Western Australia, remunerated with course credit. The students were asked to “Please write a few sentences in response to the following question: How do you *feel* about climate change?”, and additionally answered questions about rainfall in Western Australia for a separate study.

The initial analysis involved open coding of both student and scientist text, using RQDA, a package for qualitative analysis available through the R open-source software (Huang 2016). The method draws upon the constructivist version of Grounded Theory and axial coding (Strauss & Corbin 1998; Charmaz 2014). We began with open coding (coding words or phrases found in text), and axial coding (creating themes or categories by grouping codes) and constant comparison of data. Codes were generated inductively and included codes relating to climate change belief, climate change consequences, emotions, as well as references to spatial, social and temporal relationships. To triangulate across analytic methods, the data were also simultaneously analysed using Leximancer software. Leximancer differs from other programs that facilitate qualitative research, such as NVivo, in that it employs algorithms to detect main ideas from a corpus of text and calculates relationships

between ideas. The themes extracted by Leximancer, and the results from open coding were used as a guide for a content analysis using Grounded Theory. For a more detailed discussion of the Leximancer analysis, see Supplementary Material

2.2 Results

The codes of highest frequency are shown in Table 1 (data for Study 2 are also shown for later reference). For students, the most frequent responses were: “I think”, denoting statements about the existence and attributions of climate change; “lack knowledge”, about needing more information about climate change; and “action”, about the need to act on climate change. The most frequent responses from scientists were: “optimism” about addressing climate change; “global”, a reference to the planet; “future generations”; and a wide range of emotions (a full list of codes can be found in Supplementary Material).

Figure 1 and Figure 2 show content maps illustrating the themes auto-extracted by Leximancer. Scientist responses are spatially distant from the student responses. The scientist responses are also separately positioned, not encompassed by any other theme, whereas the student responses are placed within the “happening” theme, suggesting that terms such as

Table 1.
Most frequent tags for each sample

Top tags	Students (No.)	Study 1		Study 2		
			Scientists (No.)		General population (No.)	
1	"I think"	55	hope	21	"I think"	60
2	lack knowledge	24	the world/planet/Earth	20	worried	33
3	pro-environmental action	18	future generations	19	future generations	25
4	humanity	15	humanity	17	natural causes	24
5	climate consequences	15	frustrated	16	the government	21
6	natural causes	13	close relationships	13	sceptic	14
7	future generations	12	climate consequences	13	"my issue"†	14
8	urgency	10	responsibility	13	Agenda	12

† A few codes were newly introduced in the general population sample, as they had not arisen in the two samples in Study 1. “My issue” was used to encode responses where the respondent used the outlet to voice their concern for an issue besides climate change, such as: corporate donations to political parties, population growth, religious fanaticism, etc.

“happening”, and nearby terms “believe”, “real”, dominate student responses. Another difference can be seen in connections denoted by red lines in Figure 2, between the source of the text (scientist or student), and the topic of discussion (e.g. children): the key difference is the lack of connection between the students and the concepts relating to emotion.

2.2.1 Analysis of scientist responses

The scientist responses were run through Leximancer in the same manner as described for the entire sample. Themes were automatically extracted, and then examined in greater detail. As Leximancer does not analyse the meaning of the words used, subsequent analyses were conducted manually to investigate the contextual meaning of word use. We took each theme extracted by Leximancer, and listed each mention of those words and their surrounding context from the original text, resulting in a document structured according to the themes. The extracted texts were examined for consistency within themes, and overlap between themes, as well as irrelevance or erroneous classification. There was strong correspondence between the final themes and those from the initial open coding.

2.2.1.1 Emotions about climate change. Most scientists referred to a multiplicity of emotions, *“So, what do I feel about climate change? Interest, intellectual curiosity, satisfaction, excitement, extreme worry, sadness, fear and perhaps a glimmer of hope.”*, and describe feeling conflicted, *“I feel nervous. I get worried and anxious, but also a little curious. The curiosity is a strange, paradoxical feeling that I sometimes feel guilty about”*. The emotional reactions were related to mentions of climate change as a challenge, for instance, confusion or frustration about the lack of acceptance of scientific evidence: *“Why do I feel bemusement? Because the scientific case is clear”*, and dislike of what was perceived to be the role of scientists: *“What motivated me to become a scientist in the first place was my desire to explain and model things we did not understand. It was never about preaching to others about an existing scientific consensus. I feel uncomfortable in this strange role nearly as much as I am in discussing about believing or not in climate change”*.

As for the wider challenge of addressing climate change, multiple emotions were evoked, some negative, *“I often feel compelled to be outraged by our own inability as a species to respond to the challenge climate change poses”*, and some positive, *“I am hopeful that we can solve the climate problem. It is a huge challenge because it requires international collaboration, and for people to act on behalf of others”*.

2.2.1.2 Hope and humanity. This theme was characterised by the connection between two concepts, hope and the perception of humans. Many scientists referred to

themselves as optimists, and expressed faith in humanity as reason for their hope, *“But, I also have a sense of hope. Humanity has shown throughout history that we can solve our problems”*. These statements expressed the view that climate change can be successfully addressed, and tended to be positioned at the end of responses, to end on a positive note.

Whether “hope” was mentioned depended on whether the view of humans was positive or negative. When the view of humans was positive, there was optimism, and when the view of humans was negative, there was pessimism: *“We face a problem that could be addressed with relatively minor shared sacrifices, but instead there is a mass effort to ignore, defer, deny, and lie... Global warming doesn’t bother me as much as what it is revealing about humans”*. A negative view of humans was associated not with hope, but *“Despair: humans are incredibly dumb. We find it very hard to think beyond me, here and now. Yet our task is to fix a generation of problems that are global and centennial – to learn and share a finite planet”*.

2.2.1.3 Human-Earth relationship. The third theme was called “Human-Earth relationship”, because use of the terms “world” or “planet” referred to relationships between humans and the Earth. Some concretised closeness to the Earth using anthropomorphic metaphors for friendship, *“How can anyone not feel an overwhelming sense of care and responsibility when those so dear to us are so desperately ill?”*, or as a doctor to a patient, *“Imagine how a medical doctor feels having to inform their patient, an old, life-long friend, of a dire but treatable diagnosis... ...There is a similar closeness between climate scientists and the planet. There’s a sense of wonder and respect”*. In some cases, identities were used to explain their relationship to the Earth, *“we grew up with the concept of being stewards of the land and we care about the future abilities of farmers to be able to feed the world”*, “.

Scientists alternately described a nurturing relationship between humans and the Earth, and the ways in which humans have mistreated the Earth. *“How can you ignore the severe sickness of someone you are so intricately connected to and dependent upon?”*, *“Our biodiversity is our life support system, each species a precious support system, each species a precious, irreplaceable heritage item”*, statements of nurture are juxtaposed with how humans have not reciprocated, *“We have harvested and cleared and plundered and spoiled”*, *“We humans are fouling our own nest, so to speak”*. Also present were visions and hope for a better relationship in future, *“I am not yet willing to give up on a future where humans live lightly upon the planet”*.

2.2.1.4 Future Generations. Scientists often referred to “future generations” (interspersed with the terms “children” or “grandchildren”) in their responses, with a narrative of loss and responsibility. There was a strong connection between the emotions and care for future generations. The responses referred to future generations experiencing loss, “*most of all I feel so very sorry for my children’s and my (hypothetical) grandchildren’s generation, for all the beautiful things in the world that they will miss*”, “*looking at my children and realizing that they won’t have the same quality of life we had*”. This loss was coupled with statements about responsibility, relating either to the notion that one ought to care for one’s children, “*What world are we leaving to our children and grandchildren?*”, or to the notion that climate change is this generation’s problem, “*As a human-being, and especially as a parent, I feel concerned that we are doing damage to the planet, I don’t want to leave a mess for my children, or anyone else’s children, to clear-up*”.

2.2.1.5 Identities. Scientists discussed a variety of identities in each of the aforementioned themes, speaking not only “as scientists”, but as parents, as citizens, humans, people of their generation, and as messengers (whose responsibility it is to relay the message about climate change to others). “*I also consider it my duty as a scientist and as a citizen to try to inform the public and policy makers clearly about the predicament we are in and the choices we cannot avoid*”, “*I don’t want to become the **generation** that future children talk of as having destroyed the planet. I’d like to be the generation that fought back (and won) against human induced climate change*” (for more examples, see Supplementary Materials). Perhaps due to different terms being used to denote each identity, such a theme did not emerge from the Leximancer analysis.

2.2.2 Analysis of student responses

2.2.2.1 Belief in climate change. The first theme concerned students’ beliefs about climate change. Despite being asked about their *feelings* towards climate change, most respondents began responses by stating their opinions, “*I feel that climate change is a real, major issue that needs to be addressed now before it’s too late*”. Although none expressed the view that climate change was not real, there was low concern, “*maybe its because im selfish, i would not go too much out of my way to help make a change as i do not think the effects will have much of an effect on me in my lifetime*”, and scepticism, “*I do not feel as though it is an issue of great concern and I also feel as though claims that climate change will completely change how we live as humans is completely false*”.

EMOTIONS AND CLIMATE POLICY

Statements about whether climate change was real were often followed by whether the cause was natural or anthropogenic. Many statements referred to climate change being in part a natural process, *“I feel that it is happening and that humans should definitely attempt to reduce it. Of course in some ways, I believe climate change is natural and although humans are simply helping to speed up the process, climate change would still happen regardless if humans existed or not”*. Those who attributed climate change to anthropogenic causes tended to blame others, *“I feel that it is real and that it is happening right now largely due to the irresponsible actions of humans (mostly large corporations and some governments) over the past few decades”*, or abstract, systemic sources such as modern lifestyles, *“a lot of it is also due to how we engage in our activities (with such a fast-paced lifestyle, constant stress due to work, the need to travel. These things are hard to offset due to the nature of how life works now)”*. Responses also echoed scepticism from popular rhetoric such as *“we need more research to know for sure about climate change”*, and wariness of coercion, *“I am not sceptical of climate change itself, only wary that it is a highly emotive topic whose importance has the potential to become overly inflated by political agenda and popular beliefs. I do think further research should be made towards climate change so that opinions can be formed based on quantitative results.”*

2.2.2.2 Future Generations. Students tended to perceive climate change as a problem for the future, coupled with suggestions that other issues are of more immediate concern, *“...because the effects of climate change are only just starting to show, as this is a very early stage”*. Students indicated that future generations would be affected. Some used similar terms as scientists – referring to future generations as children, or as members of their group, *“I see it as being pretty unfair to have our future children deal with the problems we left them”*, *“it will affect the future well-being of us and the next generation”*. Others referred to future generations as an outgroup, *“it is imperative to educate the future generation about the importance of looking after the earth”*, *“awareness about climate change needs to be spread to the younger generation”*.

2.2.2.3 Feel. While emotion was absent from most student responses, some did reference fear. *“It is happening and terrifying”*, and for some, fear seemed debilitating, *“I am scared of the outcomes of climate change. Especially due to the way it does not seem to be a priority problem for most people. I feel like I should do as much as possible to reduce my waste, energy and water use, but I often try it hard not to let the thought of climate change become too overwhelming big and that I cannot change anything”*.

2.2.2.4 Action. Many responses discussed how climate change ought to be addressed. As individuals, students were not empowered to act, *“its a major problem and I would like to be part of the solution but I do not know how”*, corresponding with the “lack knowledge” theme that arose from open coding. Students thought that action should be taken as a collective, *“I think that each individual should change their lifestyle a little bit to reduce waste...”*. Another frequent response was to “othering”, where responsibility for, and the impact of acting was attributed to governments and large organisations, *“it is most important that it is addressed at the level of government and industry. Individuals can help but legislation could have a larger impact”*, *“it is better to focus on the big companies that have much larger carbon footprints”*.

2.3 Discussion

The aim of Study 1 was to explore content analysis of emotional responses to climate change in two specific groups, climate scientists and students. The findings suggest important differences in the emotional experience of climate change. The high presence of emotional content in the scientist sample compared to the student sample was expected. Hope, anger, and frustration were the most commonly expressed emotions by scientists, whereas themes arising from the student sample showed a general lack of emotion. For students, the focus was more cognitive than emotional, such as whether they believed it was happening, whether humans were responsible, who would be affected, and who should act. Contemplating one’s belief about climate change may be superficial but necessary before any further considerations about climate change are possible. Another possibility is that we were not explicit enough about the request for emotional responses. Students may have interpreted the word “feel” as a request for thoughts and opinions. By contrast, scientists were given a clearer request for emotional responses. This potential limitation will be addressed in Study 2.

Interestingly, the topics discussed by students can be seen as more directly related to climate change than the topics discussed by scientists. The pragmatics of action and concerns about the impact and reality of climate change are directly related to climate change as an issue. However, for students, there was little connection between climate change and other issues, whereas topics raised by scientists were less about climate change than about the things *affected* by climate change (children, the planet, humanity). For scientists, climate change had broader connectivity to other areas of life.

This supports the conceptualisation of “caring about climate change” proposed in the Introduction, that one’s care for objects affected by climate change is central to caring about climate change itself. There were strong references in the scientist responses to close relationships; two themes describe close relationships to entities (the planet and future generations) adversely affected by climate change. For scientists, caring about those entities may then lead to caring about climate change, or vice versa. The close relationships to the planet and to future generations may be connectors to a sense of closeness to climate change, because they link the self to climate change.

Further, for scientists, climate change permeated multiple self-identities, had broader connectivity with other aspects of the self, and these identities were tied to emotional reactions to climate change. The challenge posed by climate change prompted scientists to refer to a personal identity, a parental identity, a collective human identity, a scientist identity, and a messenger identity. These identities were also tied to different, often conflicting emotions, as scientists (curiosity) or as parents (worry, fear). Responsibility to act was linked to role-based relationships, as friends, stewards, and as a doctor to a patient. On the other hand, students made little reference to themselves or their identities, and this suggests that climate change is disconnected from their self-conception.

3. Study 2

In Study 2, we were interested in establishing whether emotional responses similar to those elicited by scientists would be present in the general population, and whether those responses predict climate change action. With these considerations in mind, Study 2 included both qualitative and quantitative questions about climate change emotions, and measures of climate change policy support. We also addressed a potential methodological limitation from Study 1, clarifying instructions to emphasise that we were interested in emotional responses to climate change.

Findings from Study 1 suggest that no single emotion dominates scientists’ emotional responses, but rather, many emotions are involved. This supports some perspectives in emotion research (Chapman, Lickel & Markowitz, 2017; Zeelenberg, et al. 2008) – to study individual emotions separately is to view an incomplete picture. Fernando et al (2014) found that the combined experience of anger and shame, as well as sympathy with a victimised group constitute a “strong pro-social emotion” response that strongly predicts collective action to remedy intergroup inequality.

It is possible that the interplay of several emotions, which tends to reflect the actual experience of emotion, provides a better understanding of how emotions and behaviour relate. The emotion profile method developed by Siemer et al. (2007), applied to the collective action setting (Fernando et al., 2014), uses hierarchical clustering to identify groups of participants who respond similarly to one another. We used this method in Study 2 to identify different types of emotional responses to climate change (e.g. one group might experience high anger, and low guilt; another the reverse) so that each type is an “emotion profile” of how people respond emotionally to climate change. To the authors’ knowledge, this will be the first use of emotion profiles in the context of climate change action.

Study 2 examined the experience of emotions about climate change in two ways: firstly, by replicating the previous method used with the scientist and student samples, and comparing these with how a sample from the general population feels about climate change; and secondly, by identifying different profiles of emotions and testing whether these profiles predicted climate change action.

3.1 Method

A general sample of 205 participants in the Sydney area was recruited for Study 2 using Qualtrics Panels. The sample was roughly representative of the general Australian population by age and gender, with moderate deviations in the “25-54” and “65 +” age categories (Table 2).

Participants were asked an open-ended question about their feelings and emotions about climate change. The instructions made clear that we were asking about emotions: “*We are interested in your **feelings** and **emotions** towards climate change. Your response can be*

Table 2
Sampled Distribution Compared to Australian Population

		Sample (%)	Population (%)*
Sex	Female	50.73	50.70
	Male	49.27	49.30
Age	18-24	11.71	12.29
	25-54	66.34	53.38
	55-64	12.68	14.74
	65+	9.27	19.09

* Data has been corrected to exclude the population under 18 years.

Population data were obtained from the Australian Bureau of Statistics (2014).

EMOTIONS AND CLIMATE POLICY

any length, from a few lines to several paragraphs. There are no correct answers, please write about the emotions (if any) you feel when you think about climate change. How do you feel about climate change?”.

Participants were then asked to indicate how strongly they experienced a series of emotions when thinking about climate change. The emotions were rated along a 5-point scale from 1 = Not at all, to 5 = Strongly (the list of emotions was adapted from Leviston et al. 2014a).

The dependent variables were climate change policy support (adapted from Leviston et al. 2014a) and support for budget increases to benefit the environment. Participants were asked to indicate their support for change to the environmental budget for protecting the environment. The scale was anchored by a “50% or greater” *decrease* in budget allocation, and a “50% or greater” *increase* in budget allocation, with scale points for each 10% increment (e.g. -40%, -30%, -20%). More details about the method are in Supplementary Materials.

3.2 Results

The analytic strategy followed that of Study 1. The most frequent codes were: “I think” (responses that express participants’ beliefs rather than their emotions about climate change); “future generations”; “natural causes” (referring to climate change as a natural phenomenon); and “the government” (referring to statements that the government ought to act on climate change) (see Table 1).

The general responses were analysed using Leximancer, both in combination with the scientist and student samples, and separately. The result of a simultaneous analysis of all three texts is shown in Figure 3. The figure shows that the different sources are located distantly from one another: scientist responses are more closely related to positive and negative emotions about climate change, whereas student responses are located nearer to words referring to belief in climate change, and general responses are more closely connected to concerns about the natural environment, and belief in climate change.

A comparison of the frequency of emotions in the general population sample of the current study and the scientists and students from Study 1 is shown graphically in Figure 4. The themes emerging from analysis are shown in Table 3, along with a comparison of themes emerging from the scientist, student and general population samples see Table 3. The qualitative responses from the general sample are in Supplementary Materials.

EMOTIONS AND CLIMATE POLICY

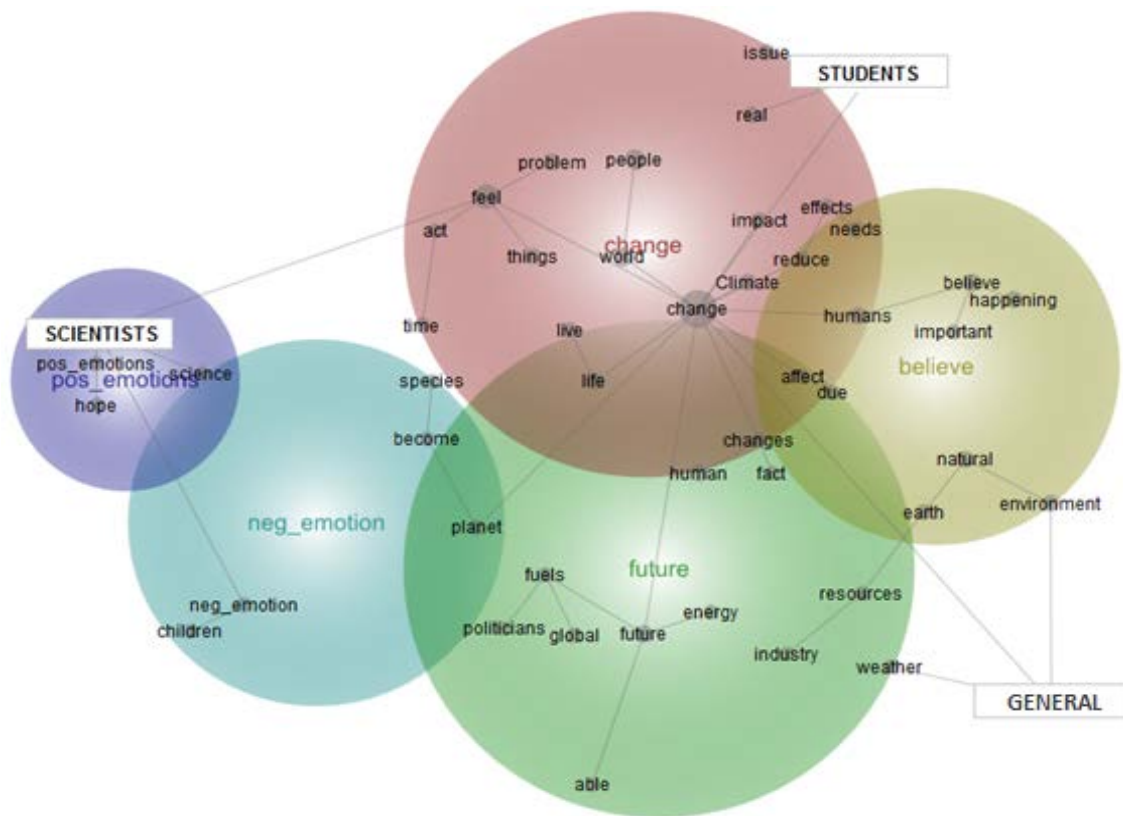


Figure 3. Leximancer automatic output showing the relationship between scientist, student and general responses to how they feel about climate change.

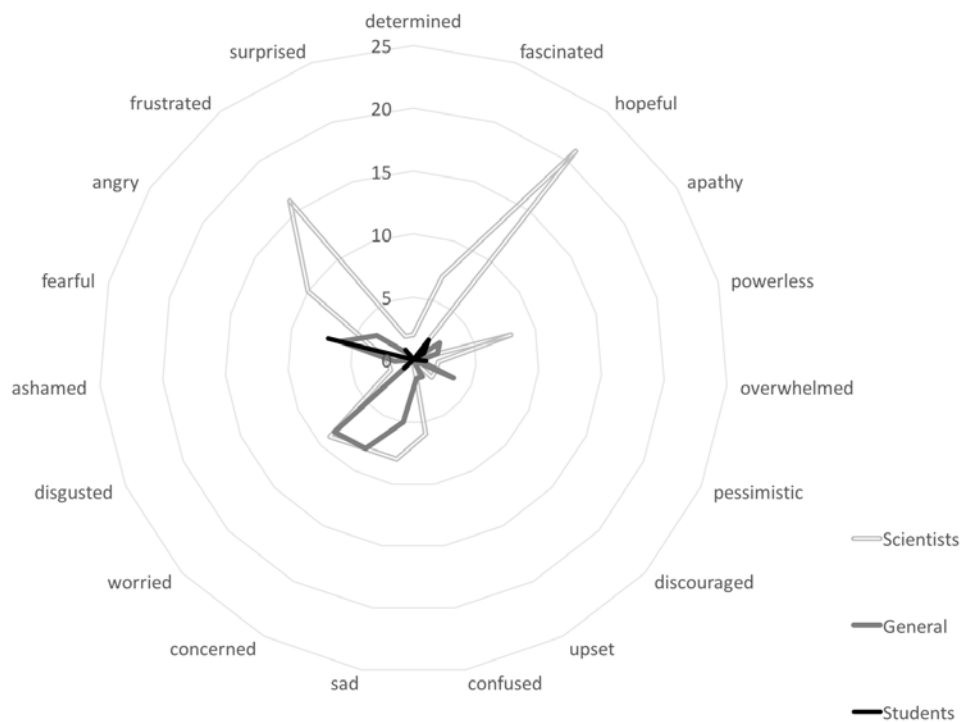


Figure 4. The frequency of emotion codes in qualitative responses from student, scientist and general samples. More frequent emotional content is depicted by greater deviation from the centre.

EMOTIONS AND CLIMATE POLICY

Table 3
Final themes for scientists, students and general population samples

Scientists (Study 1)		Students (Study 1)		General Sample (Study 2)	
1) Emotions about climate change	Negative emotions; climate change evidence; climate change as a challenge	1) Belief in climate change	Is climate change real; natural or anthropogenic; political	1) Belief in climate change	Is climate change real; natural or anthropogenic; political
	<i>"I feel nervous. I get worried and anxious, but also a little curious. The curiosity is a strange, paradoxical feeling that I sometimes feel guilty about".</i> (Respondent AG)		<i>"I believe climate change is real and its happening now and its harmful to people and the environment"</i> (Respondent 81)		<i>"I do not really have any feelings about it. I know it is happening but I am not exactly passionate about doing something about it"</i> (Respondent 153)
	<i>"I often feel compelled to be outraged by our own inability as a species to respond to the challenge climate change poses"</i> (Respondent CB)		<i>"I think it is happening but it is just part of the earth's natural fluctuations. Also it is not happening as quick as some people may think",</i> (Respondent 13)		<i>"Is not real. and if it is it's because of nature not humans"</i> (Respondent 151)
2) Hope and Humanity	Hope; humans	2) Future Generations	Early stage; future generations	2) Emotions	Worry& concern; anger
	<i>"But, I also have a sense of hope. Humanity has shown throughout history that we can solve our problems"</i> (Respondent MM)		<i>"...the effects of climate change are only just starting to show, as this is a very early stage"</i> (Respondent 69)		<i>"I feel extreme anger and sadness when I think about climate change, I feel ashamed to be human when I see the destruction caused to our native fauna and flora"</i> (Respondent 5)
	<i>"Despair: humans are incredibly dumb. We find it very hard to think beyond me, here and now"</i> (Respondent MR)		<i>"it will affect the future well-being of us and the next generation"</i> (Respondent 48)		<i>"I worry for future generations – my daughter and her children and so on. It's obvious that the world is changing and not for the better"</i> (Respondent 2)
3) Human-Earth relationship	Close relationship; nurture, reciprocity	3) Emotion	Fear	3) Preserve Earth for future	Destruction of Earth; worsening; future generations
	<i>How can you ignore the severe sickness of someone you are so intricately connected to and dependent upon?"</i> (Respondent TM)		<i>"I am scared of the outcomes of climate change. Especially due to the way it does not seem to be a priority problem for most people. I feel like I should do as much as possible to reduce my waste, energy and water use, but I often try it hard not to let the thought of climate change become too overwhelming big and that I cannot change anything"</i> (Respondent 7)		<i>"humans are destroying the planet"</i> (Respondent 173)
	<i>"Our biodiversity is our life support system, each species a precious support system, each species a precious, irreplaceable heritage item"</i> (Respondent LH)				<i>"Worry about the impacts of climate change on the environment and the animals that are going extinct. Also the health impacts on the population and especially the unknown impacts on the next generations"</i> (Respondent 164)
4) Future Generations	Loss; responsibility	4) Action	Lack knowledge; collective action; government & business	4) Action and Government	Collective action; government; politicians
	<i>"most of all I feel so very sorry for my children's and my (hypothetical) grandchildren's generation, for all the beautiful things in the world that they will miss"</i> (Respondent DG)		<i>"its a major problem and I would like to be part of the solution but I do not know how"</i> (Respondent 64)		<i>"can be done only if everyone in the world willing to do it"</i> (Respondent 88)
	<i>"What world are we leaving to our children and grandchildren?"</i> (Respondent PT)		<i>"it is most important that it is addressed at the level of government and industry. Individuals can help but legislation could have a larger impact"</i> (Respondent 33)		<i>"This is an area where I feel our government lets us down as we are behind the standards of nations in similar economic positions"</i> (Respondent 143)

EMOTIONS AND CLIMATE POLICY

Using participants' responses to the quantitative questions, we employed hierarchical clustering using Ward's method, with distances computed using squared Euclidean distance. The analysis allowed us to identify groups of participants who reported similar emotional responses to climate change, in so doing creating 'profiles' of emotions. With a visual inspection of the dendrogram, and using a range of internal validation criteria (e.g. Dunn index) computed through "clValid", a package for R (Brock, Pihur, Datta & Datta, 2008; see Supplementary Materials for details), we determined that both a 4-cluster and an 8-cluster solution would be acceptable structures, with the former being slightly better, likely due to sample size. The latter divided each of the four clusters into sub-groups. The 4-cluster solution was adopted, but we also looked at the subgroups created in the 8-cluster solution to explore the structure of the four cluster groups.

We began the analysis by looking at the 4-cluster solution, which revealed the following clusters: "Strong Negative Emotion" (N=45), those who reported roughly the same negative emotions as scientists, particularly anger and fear, but with low hope; "Weak Negative Emotion" (N=79), those who reported similar negative emotions, but at a low intensity; "No Emotion" (N=49), those experiencing low intensity levels of both negative and positive emotion; and "Ambivalent" (N=32), those experiencing both positive emotions and negative emotions. The relationship between profiles and measured emotions is shown in Figure 5.

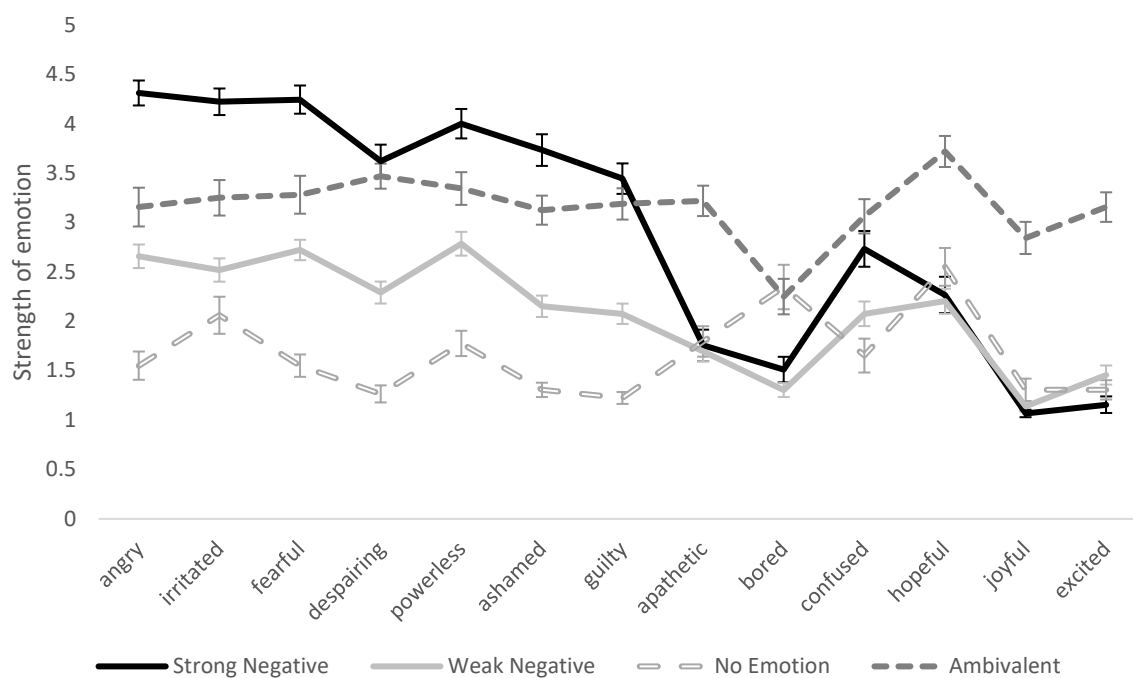


Figure 5. The four emotion profiles. The figure shows the intensity at which each of the measured emotions is experienced by participants in each profile.

EMOTIONS AND CLIMATE POLICY

To investigate how emotion profiles related to climate action, we compared the clusters on support for climate change policies, and support for budget increases to protect the environment. Figure 6 shows standardised scores for both variables, for each emotion profile.

The Strong Negative Emotion group showed high support for both policy support and budget increase, whereas the No Emotion group showed low support for both. As there were unequal cell sizes between cluster groups, a non-parametric multivariate analysis was conducted to assess differences between clusters. A Kruskal-Wallis test showed significant differences between groups for both policy support, $\chi^2(3) = 45.504$, $p < 0.001$, and budget increases, $\chi^2(3) = 40.277$, $p < 0.001$.

Post-hoc comparisons using Mann-Whitney tests show that Strong Negative Emotion and Weak Negative Emotion differed for both policy support, $p = 0.002$, $r^2 = 0.07$, and budget increase, $p = 0.003$, $r^2 = 0.07$. Similarly, Weak Negative Emotion also differed significantly from the No Emotion group for both policy support, $p < 0.001$, $r^2 = 0.11$, and budget increase, $p < 0.001$, $r^2 = 0.16$. Finally, a comparison of Weak Negative Emotion and Ambivalent groups showed no significant difference between groups for either policy support, $p = 0.658$, or budget increase, $p = 0.858$. For a detailed analysis of emotion clusters with other climate change-related variables, see Supplementary Material.

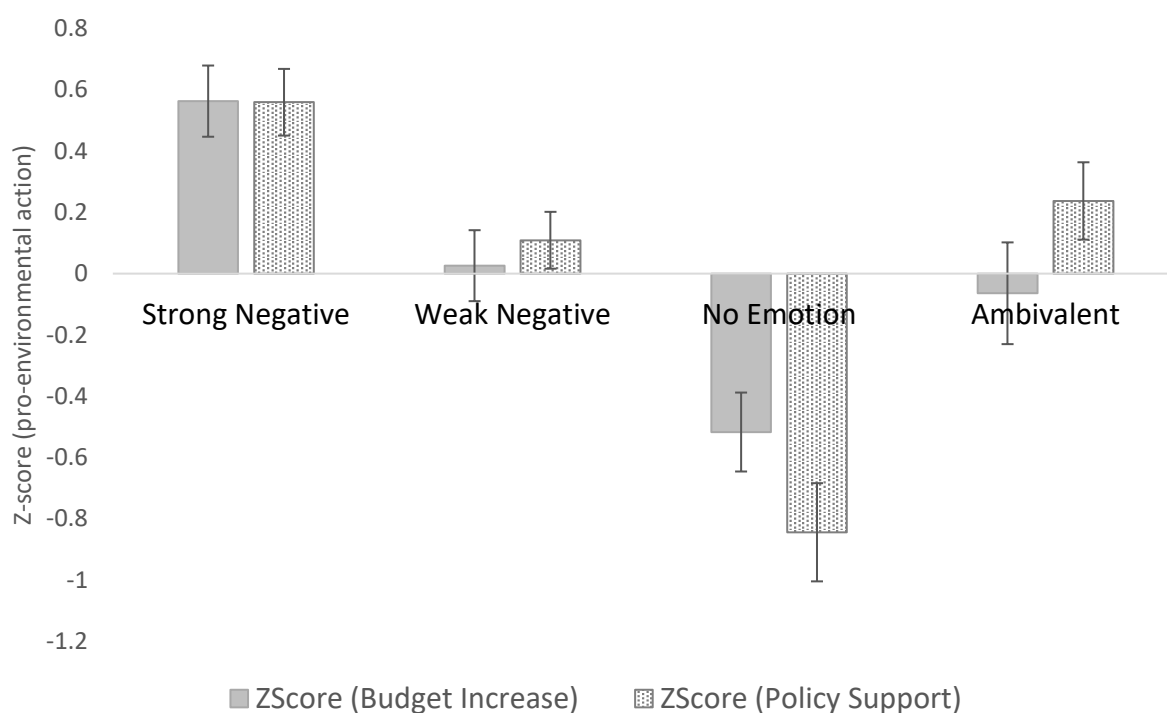


Figure 6. Support for budget increase and policy support by emotion profile. Standard error is shown.

EMOTIONS AND CLIMATE POLICY

We also analysed the objects of care mentioned by the participants, according to these four profiles. Not all participants mentioned any objects of care, as the question only asked about emotions – for those who did, the objects that they were concerned about emerged spontaneously. A list of 19 objects of care were mentioned by participants, ranging from “future generations” as the most common, to specific places such as the Great Barrier Reef.

Figure 7 shows the frequency with which each object of care was mentioned, according to cluster group. The Strong Negative cluster generated the most mentions of objects of care (42), despite there being only 45 participants. The Weak Negative cluster (N=79) generated 30 objects of care, and the Ambivalent cluster (N=32) generated 13, while the No Emotion group (N=49) generated only 4. Of the objects of care mentioned, “future generations” were the most common (27 times), followed by “animals” (12), and “the environment” (8).

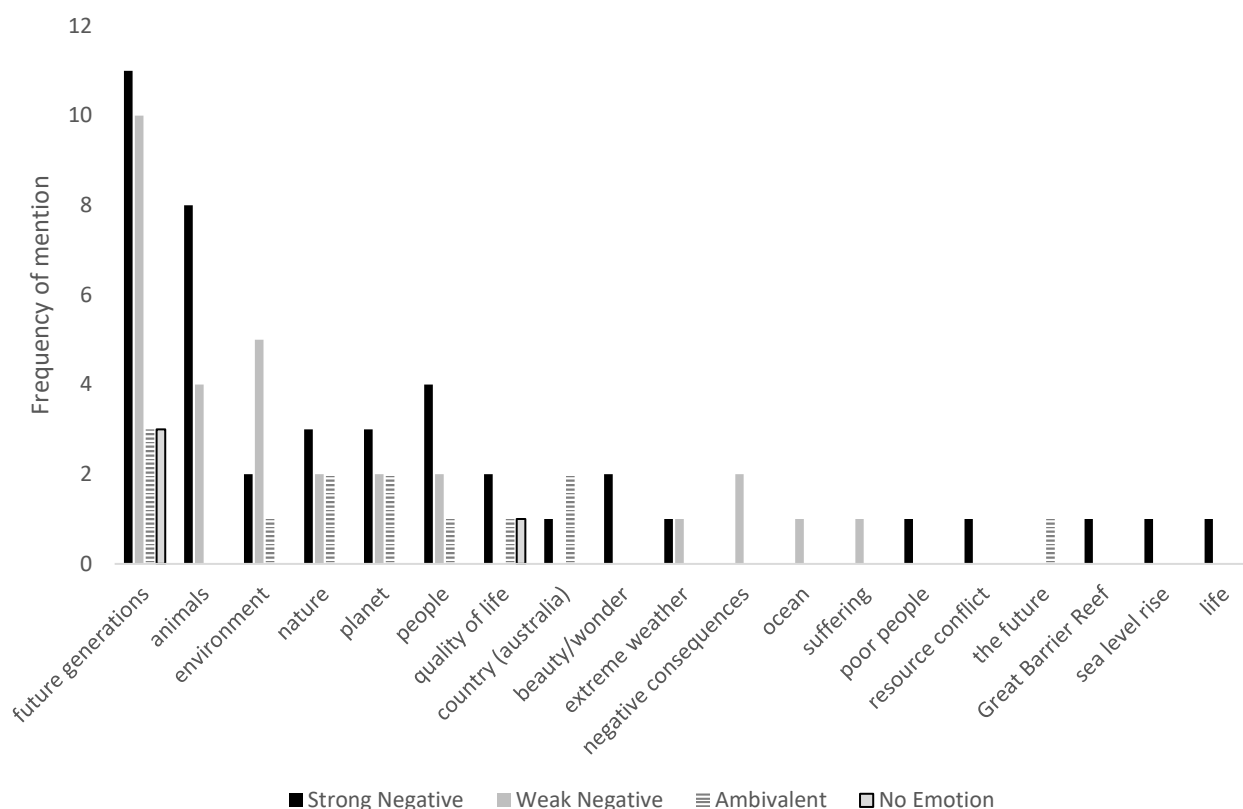


Figure 7. Qualitative mentions of “objects of care” by each cluster

Although the 8-cluster solution was not as optimal as the 4-cluster solution, it still provided a decent fit to the data. This solution divided Strong Negative, Weak Negative and No Emotion clusters into smaller sub-groups. Although the cell sizes for some of these

EMOTIONS AND CLIMATE POLICY

Table 4

Clusters of emotion profiles

Part of cluster	Name	N	Highs	Lows	Intensity	Description
Strong Negative	Self-blame	19	Shame, guilt, powerless, despair, fear, anger	Joy, boredom, excitement	High	Strong negative emotion with self-referential emotions
Strong Negative	Other-blame	26	Anger, fear, irritation	Joy, hope, excitement, boredom, apathy	High	Strong negative emotion <i>without</i> self-referential emotions
Weak Negative	Moderate Optimist	12	Hope, anger, excitement, fear	Despair, joy	Low	Medium negative emotions. Highest in hope and excitement
Weak Negative	Low self-blame	37	Anger, fear, powerlessness, shame	Boredom, joy	Low	Similar to “self-blame” but lower intensity
Weak Negative	Scared & Confused	30	Fear, powerlessness, confusion	Joy, boredom	Low	Weakly felt emotions, mostly in fear and powerlessness
No Emotion	Disengaged Optimist	34	Hope	Everything else	Low	Positive but apathetic
No Emotion	Fed Up	15	Boredom, irritation	Everything else	High	Bored and irritated with the issue
Ambivalent	Ambivalent	32	Hope, apathy, despair, excitement	Everything else medium	Medium	Medium scores in everything

groups are small, we examined these subgroups further (Table 4). The Strong Negative Emotion cluster was split into two groups that differed with respect to self-referential emotions relating to blame (shame and guilt), one group had high scores in self-blaming emotions such as shame and guilt, while the other had lower scores. The Weak Negative emotion cluster split into three groups: a low intensity self-blame group, a group that primarily reported fear and confusion, and a group that showed primarily hope. The No

EMOTIONS AND CLIMATE POLICY

Emotion group was divided into two as well: a group of participants with low emotion scores for everything except hope, and another with low scores for everything except boredom and irritation. The ambivalent group remained the same. The relationship between sub-groups and emotion is shown in Figure 8 and Figure 9.

The relationship between sub-groups and climate action is shown in Figure 10. The findings mirror that of the four clusters, but the analysis of sub-groups reveals important

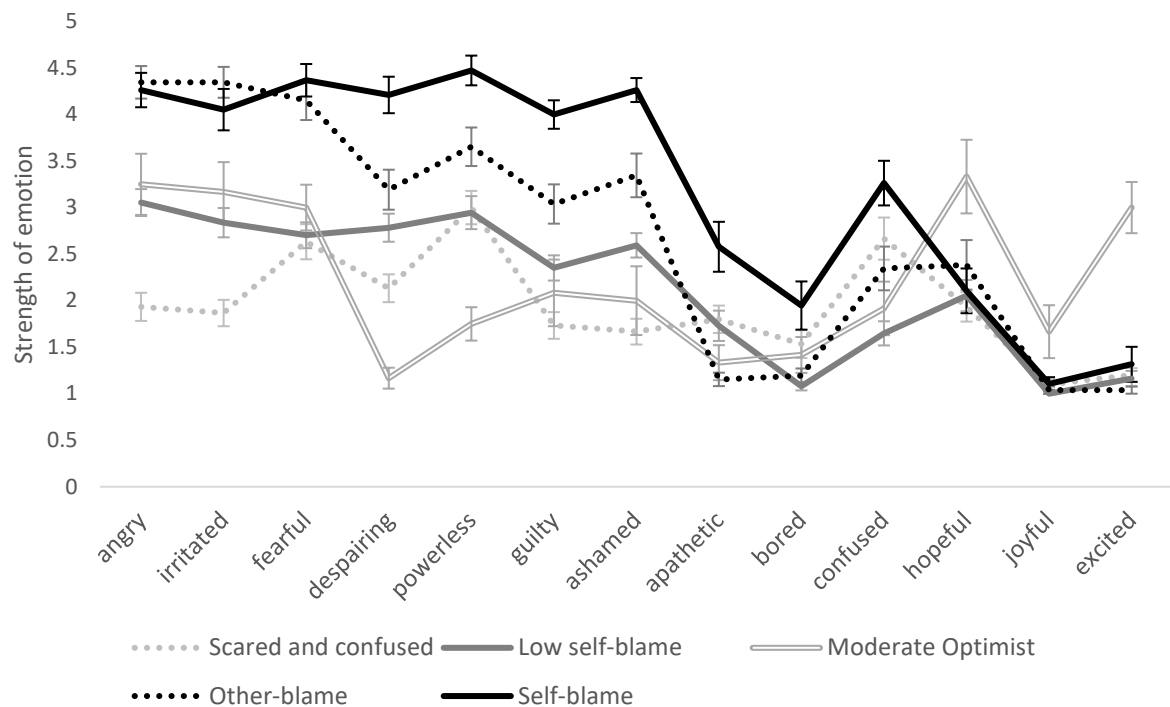


Figure 8. Sub-groups for Weak Negative (black) and Strong Negative (grey) clusters

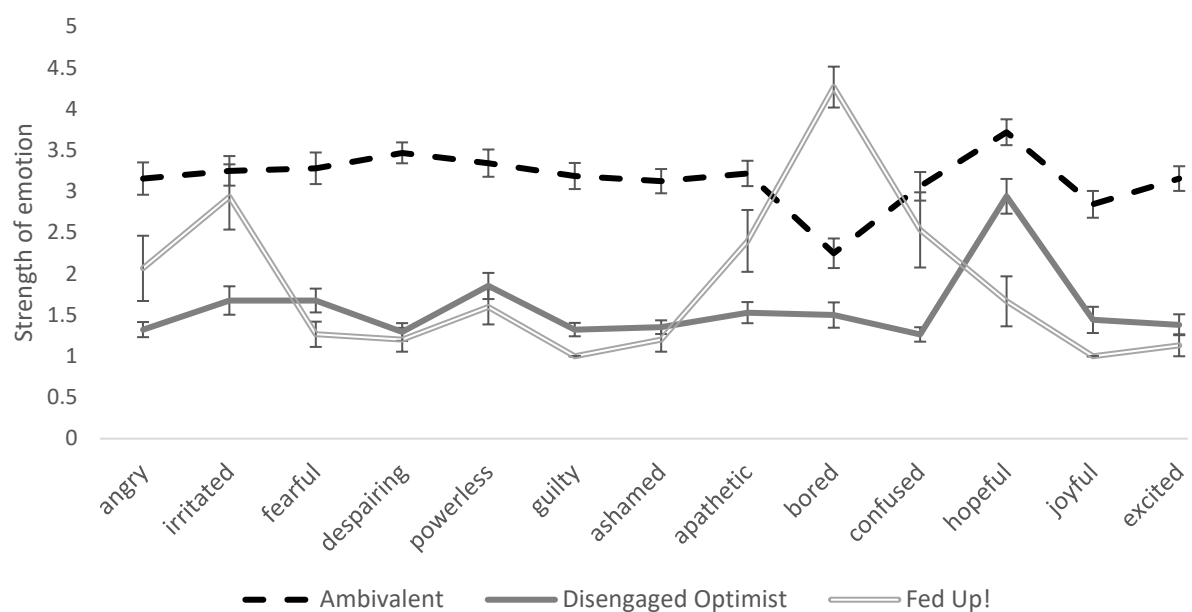


Figure 9. Sub-groups for No Emotion (grey) cluster and Ambivalent (black) cluster

EMOTIONS AND CLIMATE POLICY

differences, particularly for the Weak Negative cluster. Notably, the “Scared and Confused” subgroup is less willing to support climate action than the other two sub-groups in the cluster. On the other hand, the “Low Self Blame” group appears to act similarly to the sub-groups within the Strong Negative Emotion cluster. We conducted further analyses to see if there were significant differences between groups.

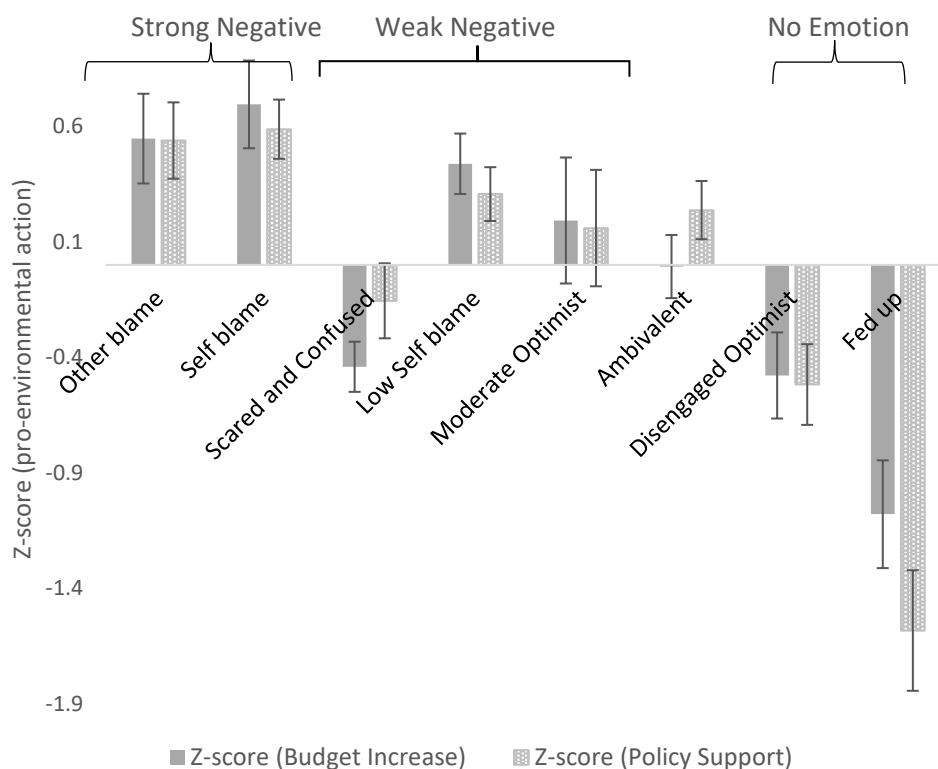


Figure 10. Support for budget increase and policy by sub-group. Standard error is shown.

First, a Kruskal-Wallis test was conducted to detect any differences between sub-groups, finding differences for both policy support, $\chi^2(7) = 55.744$, $p < 0.001$, and budget increases, $\chi^2(7) = 58.804$, $p < 0.001$.

Post-hoc comparisons using Mann-Whitney tests show that the Strong Negative Emotion subgroups (Other-blame and Self-blame) did not differ from each other, for either budget increase ($p = 0.618$) or policy support ($p = 0.629$). The Self-blame subgroup (Strong Negative) also did not differ from Low Self-blame (Weak Negative) for either budget increase ($p = 0.351$) or policy support ($p = 0.294$).

EMOTIONS AND CLIMATE POLICY

For the sub-groups in the Weak Negative Emotion cluster, the “Low Self-blame” group differed from the “Scared and Confused” group for both budget increase, $p = 0.016$, $r^2 = 0.04$, and policy support, $p < 0.001$, $r^2 = 0.07$ ¹. The other sub-group within this cluster “Moderate Optimist” also differed from the “Scared and Confused” subgroup, for budget increase, $p = 0.013$, $r^2 < 0.001$, but not policy support ($p = 0.328$), likely due to the small cell size ($N = 12$).

The “Scared and Confused” subgroup did not differ significantly from the “Disengaged Optimist” group (No Emotion cluster) for budget increase, $p = 0.299$, or policy support, $p = 0.513$. Finally, the two No Emotion clusters did differ significantly from each other for policy support, $p = 0.015$, $r = 0.04$, but not budget increase, $p = 0.108$, again, likely due to the small sample size of the “Fed Up” group ($N = 15$).

3.3 Discussion

In Study 2 we aimed to compare findings from Study 1 with responses sampled from a general population, and to explore whether emotional responses to climate change had consequences for climate action.

The themes that arose from analysis of Study 2 were somewhere in between those of the student and climate scientist samples. The themes “Belief” and “Action” were reflected in student concerns, while the themes corresponding to “Emotion” and “Preserve Earth” were similar to scientist responses. We cannot be sure whether differences between student and general samples are due to real differences, or whether they are due to more strongly emphasising in Study 2 that respondents should describe their “emotional” responses to climate change. Despite this, the level of emotional content does not differ between general and student samples, and scientists clearly displayed a greater range and frequency of emotional response than both. Overall, scientists expressed more frustration, anger, and more hope than either of the other samples, unlikely to have been a product of differences in instructions.

The scientist and general samples both mentioned future generations and nature as objects of care, describing close relationships to both. However, while identity played a role in shaping scientists’ responses to climate change, it did not have the same prominence in the

¹ This effect remains significant after a Bonferroni correction for 10 comparisons (where p must be < 0.005). The other Mann-Whitney comparisons of the 8-cluster sub-groups are not significant, but the original 4-cluster analyses remain significant after correction.

EMOTIONS AND CLIMATE POLICY

general sample. Instead of manifesting as a connector to climate change, identity may have played a part in distancing oneself from responsibility. In the “Action” theme, many focused on a national-level, Australian identity, and pinpointed national government as the responsible actor, and source of blame for inaction. This corresponds with findings that identity can be used to negotiate personal responsibility for action (Caillaud, et al. 2015).

In the quantitative results, emotion profiles predicted significant differences in behavioural intentions toward climate change. One group, Strong Negative Emotion (high anger, shame, and fear) was significantly more likely to support climate change policies and greater budget allocation to the environment than other groups. This group showed greater support for policy and budget increases than the Weak Negative Emotion profile, which in turn showed greater support than the No Emotion profile. While the Strong Negative Emotion group differed from the reported emotions of scientists – namely, a lack of hope – the group still maintained greater support for climate action.

The additional analyses of the 8-subgroups also showed that within these groups, there are potentially important findings. Within the Strong Negative Emotion group, one group showed higher self-blaming emotions (guilt, shame), but there was no difference between their behavioural intentions. However, self-blaming emotions, even at moderate levels, may increase support for climate action more than other emotions. We saw this in the “Low Self-blame” subgroup, who, despite reporting lower intensity of negative emotions, did not differ from the Strong Negative Emotion subgroups on policy support and budget increase. On the other hand, those who reported being mostly fearful and confused reported as little support for climate action as those who felt virtually no emotions towards climate change – the least engaged group. While promising, the sub-groups were small, hence these results are preliminary, and need verification with larger samples.

These profiles suggest that responses to climate change may be differentiated by emotion, as they have been elsewhere (see e.g., Leiserowitz, Maibach, & Roser-Renouf, 2009 and Hine et al. 2015), but we are not necessarily suggesting a segmentation approach. Emotional responses such as these appear to be fluid concepts, dependent upon perceptions of threat to valued objects. For those who feel strongly about climate change, being asked about their feelings also brought to mind the valued objects affected by climate change. In Supplementary Materials, we show that of all the clusters, the Strong Negative Emotion cluster spontaneously generated the largest range of objects of care, and with the greatest

frequency. Importantly, when caring about climate change, the specific objects of care may differ for different people, but the emotional responses arising from perceived threat are similar, and predict support for climate action in similar ways. For this reason, we should be careful not to treat the emotional responses as the cause of the behaviour, as they are only a symptom. With greater consideration of the objects of care that can connect people to climate change, we can understand emotional and behavioural consequences more clearly.

The results showed that a general population sample discussed similar objects of care as scientists, and similar concerns about attributions of climate change as students. These responses were captured in clusters of distinct emotional responses to climate change, which predicted support for climate policies. The emotion profile that most closely resembled scientists' qualitative reports predicted the greatest levels of support for climate policies.

4. General Discussion

4.1 Overview of Key Findings and Implications

Current research shows that emotions can play a motivating role in climate action, but the precise way in which emotions relate to this motivation—why people care about climate change—has received less attention. The proposed conceptualisation of “caring about climate change” argues that climate change may not be the focus, but rather, other “objects of care” motivate caring about climate change. Two hypotheses follow: that these objects trigger emotional responses to climate change, and that the emotional responses to climate change predict climate action. In two studies, we examined these two hypotheses in turn.

Climate scientists not only described more emotions, and more intense emotions, than both the student sample and the general population sample, these emotions were linked to particular “objects of care” (future generations, the planet) described by respondents as under threat from climate change. Closeness to these entities – future generations as children, and the planet as a friend or nurturing force – appears to be paired with the emotional closeness to climate change as an issue. This aligns with findings from the qualitative literature indicating that factors such as attachment to nature and anticipated harm to future generations form connections to the issue of climate change (Lefsrud & Meyer 2012; Byg & Salick 2009; Norgaard 2006).

With a broader sample, we found profiles of emotional responses to climate change which explained differences in support for climate policies. Notably, the profile most

EMOTIONS AND CLIMATE POLICY

resembling that of scientists was related to the greatest support for climate policies and environmental budget allocation, and mentioned the most “objects of care” as reasons for their emotional responses.

These findings substantiate our conceptualisation of “caring about climate change”. Objects of care that link people to climate change may be crucial to understanding why some people feel more strongly about the issue than others. These “objects of care” may bridge the psychological distance between the self and climate change, making the issue of climate change seem more personally relevant, evoking stronger emotions, and prompting action.

This is not to say that people who do not care about climate change also do not care about future generations, or the Earth. For example, conservative appeals for fiscal responsibility also cite the welfare of future generations. Instead, the connection between those objects of care, and the threat of climate change may be stronger, more apparent for some than others, which could be a result of many factors, including the idea that we have a “finite pool of worry” (Whitmarsh, 2011). For some, the threat to objects of care (future generations) may take a different route, through financial rather than environmental security. For others, a possibility is that having made the connections, the emotions one experiences are uncomfortable or overwhelming, leading to motivated distancing from the issue (Leviston, Price & Bishop, 2014).

The findings are consistent with both the appraisal-theoretical work on risk perception (Zeelenberg et al. 2008; Böhm & Pfister 2000) and Field Theory (Lewin, 1936). What we can glean from these theories is that emotions and actions arise from evaluations of valued objects, and different individuals will have different valued objects. Notably, those who experienced more intense emotions towards climate change generated more “objects of care”, and a greater range than those who felt weaker emotions. For these individuals, there may be stronger connectivity between the issue of climate change, and the valued objects relevant to their lives.

If climate change is perceived as a threat to something about which we care, then identifying core objects of care may help us understand climate change engagement. Indeed, public engagement programs are beginning to highlight climate change consequences, not just to the Earth and climate systems, but to human society, mental and physical health (Clayton et al. 2014), and these may be crucial. Some work is being done in this area. Based on research with focus groups (Climate Outreach 2014), the Climate Coalition ran a

campaign centered around the emotional and psychological closeness of climate change titled: “*For the love of... let’s do something about climate change*”, to bring climate change closer to individuals by highlighting that climate change will affect things that they care about (The Climate Coalition 2016).

A related point is how respondents used identities to frame their own role in climate action. For scientists, climate change was entrenched in multiple self-identities, and these identities were linked to statements about their responsibility to act. It is also worth noting that feeling self-referential emotions such as shame and guilt towards the issue may indicate that the individual perceives a stronger role for themselves in climate action. At present, identities are largely absent from the discourse around climate change (Ballantyne, Wibeck & Neset, 2016), and this is reflected in general and student samples. There is an opportunity to expand climate change communication to connect climate change with different identities. The way in which identities were expressed by scientists suggests that it is possible to engage with climate change in many ways, even within the same individual, and making one identity salient may bring attention to different objects of care.

4.2 Limitations and Future Directions

There are a few limitations that could be remedied with further research. First, the scientists were given different instructions to the students; scientists were approached to write about their emotions as part of a project to engage lay people with climate change, and this introduced a few methodological differences. Scientists were questioned by a student and a science communicator, who emphasised that the project would be made public, the scientists would be identifiable, and provided examples of what they might write about. For the student and general sample, the source of questioning came from “scientists” or “researchers”, and responses were anonymised to protect respondents’ privacy. Such differences may have led scientists to consider their responses in greater depth, and in a different manner. An additional difference is that scientists were asked to hand-write their responses, whereas students and the general sample typed theirs digitally. Hand-writing notes has been shown to lead to greater depth of engagement compared to typing (Kiefer & Velay 2016). Nevertheless, the instructions given to the scientists allowed us to demonstrate the role that “connectors” play in reducing emotional closeness from climate change. Future research could use the same method with members of a general population.

Second, the discourse around climate change is shaped by rhetoric in media and politics, which may determine a sequence in general responses to climate change. For the average person, discussion of climate change may begin at a point of popular discourse, such as whether it is happening, the scientific consensus, how much is anthropogenic, but may shift toward considerations of greater complexity and depth upon elaboration. Both student and general population responses reflected discourse in media, so it is possible they felt they needed to wade through these questions first. Similar findings have been found for the topic of organ donation, where discussions between participants began at a point anchored in popular discourse, and elaboration led to greater depth (Moloney & Walker 2002). Further research could investigate this in the climate change context through focus groups or structured interviews.

Finally, despite clear differences between groups, there were also differences within them. Scientist responses were far from homogenous, and it is unlikely that all climate scientists feel the same way about climate change; the emotions and cognitions reported suggest that there may be additional types of emotional responses to climate change. Relatedly, scientists' participation in the ITHYF project was in part self-selected, as they chose whether or not they would send in a response. It is possible that those who care more about climate change may have been more likely to participate. However, the intention behind the inclusion of this data was not to show a representative sample of climate scientists, but rather to present a specific group who cared about climate change. Nonetheless, it would also be valuable to look at other groups that may "care about climate change" strongly, such as activists, or people directly affected by climate change – even sceptics.

5. Conclusion

In two studies, this paper defined what it might mean to care about climate change. We provided insight into *why* people feel specific, or any, emotions about climate change, and linked these emotions to support for climate policy and budget allocation. This paper provided a detailed look at how scientists, students and a general population engage with and feel about climate change.

We demonstrated a connection between objects of care, the emotions they evoke, and actions to address climate change. The concept of "objects of care" encompasses valued objects, people and places in one's life, as well as core identities. Herein lies the value of a

EMOTIONS AND CLIMATE POLICY

Lewinian framework, which can integrate concepts from different theoretical branches of psychology, and explain their relationship to emotion and action.

To broaden engagement with climate change, future climate communication efforts may benefit from focusing messages on the things that people care about, and by appealing to the different self-conceptions and identities that orient people to climate change. Linking climate change and other objects (e.g., focusing on different objects of care or appealing to different identities) can promote broader connectivity of the issue. Such discourse would emphasise that climate change is not an isolated phenomenon, but one that is connected to many areas of life, and to the lives of other beings.

References

1. ABS (Australian Bureau of Statistics), 2014. *Population by Age and Sex, Regions of Australia, 2014*. Cat. No. 3235.0. Canberra, Australia.
2. Albrecht, G., et al., 2007. Solastalgia: The distress caused by environmental change. *Australas Psychiatry*, 15(1), pp.S95-S98.
3. Ballantyne, A., Wibeck, V. & Neset, T.S., 2015. Images of climate change: A pilot study of young people's perceptions of ICT-based climate visualization. *Climatic Change*, 134, pp.73-85.
4. Bamberg, S. & Möser, G., 2007. Twenty years after Hines, Hungerford, and Tomera: A new meta-analysis of psycho-social determinants of pro-environmental behaviour. *Journal of Environmental Psychology*, 27(1), pp.14–25.
5. Bissing-Olson, M.J., Fielding, K.S. & Iyer, A., 2016. Experiences of pride, not guilt, predict pro-environmental behavior when pro-environmental descriptive norms are more positive. *Journal of Environmental Psychology*, 45, pp.145–153. Available at: <http://dx.doi.org/10.1016/j.jenvp.2016.01.001>.
6. Böhm, G., 2003. Emotional reactions to environmental risks: Consequentialist versus ethical evaluation. *Journal of Environmental Psychology*, 23, pp. 199-212.
7. Böhm, G., & Pfister, H.-R., 2000. Action tendencies and characteristics of environmental risks. *Acta Psychologica*, 104, pp. 317-337.
8. Böhm, G., & Pfister, H.-R., 2017. The perceiver's social role and a risk's causal structure as determinants of environmental risk evaluation. *Journal of Risk Research*. Available at: <http://dx.doi.org/10.1080/13669877.2015.1118148>
9. Brock, G., Pihur, V., Datta, S. & Datta, S. (2008). clValid, an R package for cluster validation. *Journal of Statistical Software*, 25 (4), 1-22. doi:10.18637/jss.v025.i04.
10. Brügger, A., 2013. *Fear Appeals and Localising Climate Change: Neither is a Panacea to Motivate Action on Climate Change*. University of Exeter. Thesis.
11. Brügger, A. et al., 2015. Psychological responses to the proximity of climate change. *Nature Climate Change*, 5(12), pp.1031–1037. Available at: <http://ht.ly/35qr98>.
12. Brügger, A., Kaiser, F.G. & Roczen, N., 2011. One for all?: Connectedness to nature, inclusion of nature, environmental identity, and implicit association with nature. *European Psychologist*, 16(4), pp.324–333.
13. Byg, A. & Salick, J., 2009. Local perspectives on a global phenomenon-Climate change in Eastern Tibetan villages. *Global Environmental Change*, 19(2), pp.156–

166.

14. Caillaud, S. et al., 2015. How groups cope with collective responsibility for ecological problems: Symbolic coping and collective emotions. *British Journal of Social Psychology*, pp.297–317.
15. Chapman, D., Lickel, B. & Markowitz, E., 2017. Reassessing emotion in climate change communication. *Nature Climate Change*, 7, pp. 850-852. Available at: <http://dx.doi.org/10.1038/s41558-017-0021-9>
16. Charmaz, K., 2014. *Constructing Grounded Theory*, London, UK: Sage Publications.
17. Cheung, W.Y., Luke, M.A. & Maio, G.R., 2014. On attitudes towards humanity and climate change: The effects of humanity esteem and self-transcendence values on environmental concerns. *European Journal of Social Psychology*, 44(5), pp.496–506.
18. Clayton, S., Manning, C. & Hodge, C., 2014. *Beyond Storms & Droughts: The Psychological Impacts of Climate Change*, Washington, DC.
19. Climate Council, 2016. Scared Scientists. Available at: http://cargocollective.com/scared_scientists [Accessed November 28, 2016].
20. Climate Outreach, 2014. *How narrative workshops informed a national climate change campaign: Summary of report for The Climate Coalition*, Oxford, UK.
21. Davis, J.I., Gross, J.J. & Ochsner, K.N., 2011. Psychological distance and emotional experience: what you see is what you get. *Emotion (Washington, D.C.)*, 11(2), pp.438–444.
22. Devine-Wright, P., 2013. Think global, act local? The relevance of place attachments and place identities in a climate changed world. *Global Environmental Change*, 23(1), pp.61–69. Available at: <http://dx.doi.org/10.1016/j.gloenvcha.2012.08.003>.
23. Dickinson, J.L., 2009. The people paradox: Self-esteem striving, immortality ideologies, and human response to climate change. *Ecology and Society*, 14(1).
24. Duggan, J., 2015. Is this how you feel? Available at: <http://www.isthishowyoufeel.com>.
25. Farbotko, C. & McGregor, H. V, 2010. Copenhagen, climate science and the emotional geographies of climate change. *Australian Geographer*, 41(2), pp.159–166. Available at: <https://www.scopus.com/inward/record.uri?eid=2-s2.0-77953495953&partnerID=40&md5=6cd1116aba03f6c8c509174ba1578c39>.
26. Ferguson, M.A. & Branscombe, N.R., 2010. Collective guilt mediates the effect of beliefs about global warming on willingness to engage in mitigation behavior. *Journal of Environmental Psychology*, 30(2), pp.135–142. Available at:

- <http://dx.doi.org/10.1016/j.jenvp.2009.11.010>.
27. Fernando, J.W., Kashima, Y. & Laham, S.M., 2014. Multiple emotions: A person-centered approach to the relationship between intergroup emotion and action orientation. *Emotion*, 14(4), pp.722–732. Available at: <http://doi.apa.org/getdoi.cfm?doi=10.1037/a0036103>.
 28. Fischer, A. et al., 2012. Climate Change? No, Wise Resource Use is the Issue: Social Representations of Energy, Climate Change and the Future. *Environmental Policy and Governance*, 22(3), pp.161–176.
 29. Gifford, R., 2011. The dragons of inaction: psychological barriers that limit climate change mitigation and adaptation. *The American psychologist*, 66(4), pp.290–302. Available at: <http://www.scopus.com/inward/record.url?eid=2-s2.0-79955964174&partnerID=tZOtx3y1>.
 30. Gifford, R. & Nilsson, A., 2014. Personal and social factors that influence pro-environmental concern and behaviour: a review. *International journal of psychology : Journal internationale de psychologie*, 49(3), pp.141–57. Available at: <http://www.ncbi.nlm.nih.gov/pubmed/24821503>.
 31. Hine, D.W., Phillips, W.J., Cooksey, R., Reser, J.P., Nunn, P., Marks, A.D.G., Loi, N.M., & Watt, S.E., 2015. Preaching to different choirs: How to motivate dismissive, uncommitted, and alarmed audiences to adapt to climate change? *Global Environmental Change*, 36, pp. 1-11.
 32. Huang, R., 2016. RQDA: R-based qualitative data analysis. Available at: <http://rqda.r-forge.r-project.org/>.
 33. Hackenbracht, J. & Gasper, K., 2013. Feeling More and Feeling Close: Affect Intensity Influences Judgments of Interpersonal Closeness. *Social Cognition*, 31(1), pp.94–105. Available at: <http://guilfordjournals.com/doi/abs/10.1521/soco.2013.31.1.94>.
 34. Harth, N.S., Leach, C.W. & Kessler, T., 2013. Guilt, anger, and pride about in-group environmental behaviour: Different emotions predict distinct intentions. *Journal of Environmental Psychology*, 34, pp.18–26. Available at: <http://dx.doi.org/10.1016/j.jenvp.2012.12.005>.
 35. Hornsey, M.J. & Fielding, K.S., 2016. A cautionary note about messages of hope: Focusing on progress in reducing carbon emissions weakens mitigation motivation. *Global Environmental Change*, 39, pp.26–34. Available at: <http://dx.doi.org/10.1016/j.gloenvcha.2016.04.003>.

36. Howe, P.D. et al., 2015. Geographic variation in opinions on climate change at state and local scales in the USA. *Nature Climate Change*.
37. Keller, C. , Bostrom , A., Kuttschreuter , M., Savadori, L., Spence, A., & White, M., 2012. Bringing appraisal theory to environmental risk perception: A review of conceptual approaches of the past 40 years and suggestions for future research. *Journal of Risk Research*, 15, 237-256.
38. Keltner, D. & Lerner, J.S., 2010. Emotion. In S. Fiske, D. T. Gilbert, & G. Lindzey, eds. *Handbook of Social Psychology*. New Jersey: John Wiley & Sons.
39. Kiefer, M. & Velay, J.L., 2016. Writing in the digital age. *Trends in Neuroscience and Education*, 5(3), pp.77–81.
40. Lefsrud, L.M. & Meyer, R.E., 2012. *Science or Science Fiction? Professionals' Discursive Construction of Climate Change*, Available at: <http://oss.sagepub.com/content/33/11/1477.full>.
41. Leiserowitz, A., 2005. American risk perceptions: Is climate change dangerous? *Risk Analysis*, 25(6), pp.1433–1442.
42. Leiserowitz, A., 2006. Climate change risk perception and policy preferences: The role of affect, imagery, and values. *Climatic Change*, 77(1–2), pp.45–72.
43. Leiserowitz, A.A., Maibach, E. & Roser-Renouf, C., 2009. *Global Warming's "Six Americas,"* Yale.
44. Leviston, Z. et al., 2014. *Fourth annual survey of Australian attitudes to climate change: Interim report*, CSIRO: Perth, Australia. Available at: [http://www.csiro.au/~media/CSIROau/Outcomes/Climate/Adapting/Climate attitudes/2013 Fourth survey of Australian attitudes to climate change.pdf](http://www.csiro.au/~media/CSIROau/Outcomes/Climate/Adapting/Climate%20attitudes/2013%20Fourth%20survey%20of%20Australian%20attitudes%20to%20climate%20change.pdf) [Accessed May 28, 2014].
45. Leviston, Z., Price, J., & Bishop, B. 2014. Imagining climate change: The role of implicit associations and affective psychological distancing in climate change responses. *European Journal of Social Psychology*, 44(5), 441-454. doi: 10.1002/ejsp.2050
46. Leviston, Z. & Walker, I., 2012. Beliefs and Denials About Climate Change: An Australian Perspective. *Ecopsychology*, 4(4), pp.277–285. Available at: <http://online.liebertpub.com/doi/abs/10.1089/eco.2012.0051>.
47. Lewin, K., 1951. *Field Theory in Social Science: Selected Theoretical Papers*. 1st ed. D. Cartwright, ed., New York: Harper.
48. Lewin, K., 1936. *Principles of topological psychology*, USA: McGraw-Hill Book

Company.

49. Lombardi, D. & Sinatra, G.M., 2013. Emotions about Teaching about Human-Induced Climate Change. *International Journal of Science Education*, 35(1), pp.167–191.
50. Lu, H. & Schuldt, J.P., 2016. Compassion for climate change victims and support for mitigation policy. *Journal of Environmental Psychology*, 45, pp.192–200. Available at: <http://dx.doi.org/10.1016/j.jenvp.2016.01.007>.
51. Lu, H. & Schuldt, J.P., 2015. Exploring the role of incidental emotions in support for climate change policy. *Climatic Change*, 131(4), pp.719–726.
52. Mallett, R.K., Melchiori, K.J. & Strickroth, T., 2013. Self-Confrontation via a Carbon Footprint Calculator Increases Guilt and Support for a Proenvironmental Group. *Ecopsychology*, 5(1), pp.9–16. Available at: <http://online.liebertpub.com/doi/abs/10.1089/eco.2012.0067>.
53. McDonald, R.I., Chai, H.Y. & Newell, B.R., 2015. Personal experience and the “psychological distance” of climate change: An integrative review. *Journal of Environmental Psychology*, 44, pp.109–118. Available at: <http://dx.doi.org/10.1016/j.jenvp.2015.10.003>.
54. McDonald, R.I., Newell, B.R. & Brewer, M., 2013. Distancing Climate Change on Four Dimensions: Implications for support for climate change action. In *Psychology of Climate Change Symposium*. Sydney, Australia: Centre for Excellence in Climate System Science/School of Psychology, University of New South Wales.
55. Moloney, G. & Walker, I., 2002. Talking about transplants: Social representations and the dialectical, dilemmatic nature of organ donation and transplantation. *The British journal of social psychology*, 41, pp.299–320. Available at: <http://www.ncbi.nlm.nih.gov/pubmed/12133230> <http://onlinelibrary.wiley.com/doi/10.1348/014466602760060264/full>.
56. Myers, T.A. et al., 2012. A public health frame arouses hopeful emotions about climate change: A Letter. *Climatic Change*, 113(3–4), pp.1105–1112.
57. Norgaard, K.M., 2006. “People want to protect themselves a little bit”: Emotions, Denial and Social Movement Nonparticipation. *Sociological Inquiry*, 76(3), pp.372–396.
58. O’Neill, S. & Nicholson-Cole, S., 2009. “Fear Won’t Do It”: Promoting Positive Engagement With Climate Change Through Visual and Iconic Representations. *Science Communication*, 30(3), pp.355–379.

59. Ojala, M., 2012a. Hope and climate change: the importance of hope for environmental engagement among young people. *Environmental Education Research*, 18(5), pp.625–642.
60. Ojala, M., 2012b. Regulating worry, promoting hope: How do children, adolescents, and young adults cope with climate change? *International Journal of Environmental and Science Education*, 7(4), pp.537–561. Available at: <https://www.scopus.com/inward/record.uri?eid=2-s2.0-84872896287&partnerID=40&md5=0fb1aa2eac8039bcaaf5d602b69e945a>.
61. Pfister, H.-R., & Böhm, G., 2008. The multiplicity of emotions: A framework of emotional functions in decision making. *Judgment and Decision Making*, 3, pp. 5-17.
62. Rees, J.H., Klug, S. & Bamberg, S., 2015. Guilty conscience: motivating pro-environmental behavior by inducing negative moral emotions. *Climatic Change*, 130(3), pp.439–452.
63. Roeser, S., 2012. Risk Communication, Public Engagement, and Climate Change: A Role for Emotions. *Risk Analysis*, 32(6), pp.1033–1040.
64. Scannell, L. & Gifford, R., 2011. Personally Relevant Climate Change: The Role of Place Attachment and Local Versus Global Message Framing in Engagement. *Environment and Behavior*, 45(1), pp.60–85. Available at: <http://eab.sagepub.com/cgi/doi/10.1177/0013916511421196> [Accessed May 28, 2014].
65. Siemer, M., Mauss, I. & Gross, J.J., 2007. Same situation--Different emotions: How appraisals shape our emotions. *Emotion*, 7(3), pp.592–600.
66. Slovic, P. et al., 2004. Risk as analysis and risk as feelings. *Risk Analysis*, 24(2), pp.311–322. Available at: <papers2://publication/uuid/F4B3EA59-C2F7-4F62-9223-701C27F152C2>.
67. Smith, C.A. & Kirby, L.D., 2009. Putting appraisal in context: Toward a relational model of appraisal and emotion. *Cognition and Emotion*, 23(7), pp. 1352-1372. Available at: <http://dx.doi.org/10.1080/02699930902860386>
68. Smith, N. & Leiserowitz, A., 2014. The role of emotion in global warming policy support and opposition. *Risk Analysis*, 34(5), pp.937–948.
69. Spence, A. & Pidgeon, N., 2010. Framing and communicating climate change: The effects of distance and outcome frame manipulations. *Global Environmental Change*, 20(4), pp.656–667. Available at: <http://dx.doi.org/10.1016/j.gloenvcha.2010.07.002>.
70. Spence, A., Poortinga, W. & Pidgeon, N., 2012. The Psychological Distance of

- Climate Change. *Risk Analysis*, 32(6), pp.957–972. Available at:
<http://doi.wiley.com/10.1111/j.1539-6924.2011.01695.x> [Accessed May 28, 2014].
71. Steentjes, K. et al., 2017. *European Perceptions of Climate Change: Topline findings of a survey conducted in four European countries in 2016*, Cardiff.
72. Steg, L. & Vlek, C., 2009. Encouraging pro-environmental behaviour: An integrative review and research agenda. *Journal of Environmental Psychology*, 29(3), pp.309–317. Available at: <http://dx.doi.org/10.1016/j.jenvp.2008.10.004>.
73. Stern, P.C. et al., 1999. A Value-Belief-Norm Theory of Support for Social Movements : The Case of Environmentalism A Value-Belief-Norm Theory of Support for Social Movements : The Case of Environmentalism. , 6(2), pp.81–97.
74. Strauss, A. & Corbin, J., 1998. *Basics of qualitative research: Techniques and procedures for developing grounded theory* 2nd editio., Thousand Oaks, CA, US: Sage Publications.
75. Strazdins, L. & Skeat, H., 2011. *Weathering the future: Climate change, children and young people, and decision making*, Available at:
<https://www.psychology.org.au/Assets/Files/strazdins-Skeat-2011-cc-aracy-report.pdf>.
76. The Climate Coalition, 2016. For the Love Of... Available at:
<http://www.theclimatecoalition.org/campaigns/love> [Accessed November 28, 2016].
77. Van Boven, L., Kane, J., McGraw, A. P., & Dale, J. (2010). Feeling close: Emotional intensity reduces perceived psychological distance. *Journal of Personality and Social Psychology*, 98(6), 872–885. doi: 10.1037/a0019262
78. Van der Werff, E., Steg, L. & Keizer, K., 2014. *I am what I am, by looking past the present: The influence of biospheric values and past behavior on environmental self-identity*, Available at: <http://eab.sagepub.com/cgi/doi/10.1177/0013916512475209>.
79. Wolf, J. & Moser, S.C., 2011. Individual understandings, perceptions, and engagement with climate change: Insights from in-depth studies across the world. *Wiley Interdisciplinary Reviews: Climate Change*, 2(4), pp.547–569.
80. Whitmarsh, L., 2011. Scepticism and uncertainty about climate change: Dimensions, determinants and change over time. *Global Environmental Change*, 21, pp. 690-700.
81. Zeelenberg, M., Nelissen, R. M. A., Breugelmans, S. M., & Pieters, R., 2008. On emotion specificity in decision making: Why feeling is for doing. *Judgment and Decision Making*, 3, pp. 18-27.